



HAWKER-BETTS REAL ESTATE TEAM



July 2018

REAL ESTATE UPDATE

Highest Number of Sales per Quarter since 2006

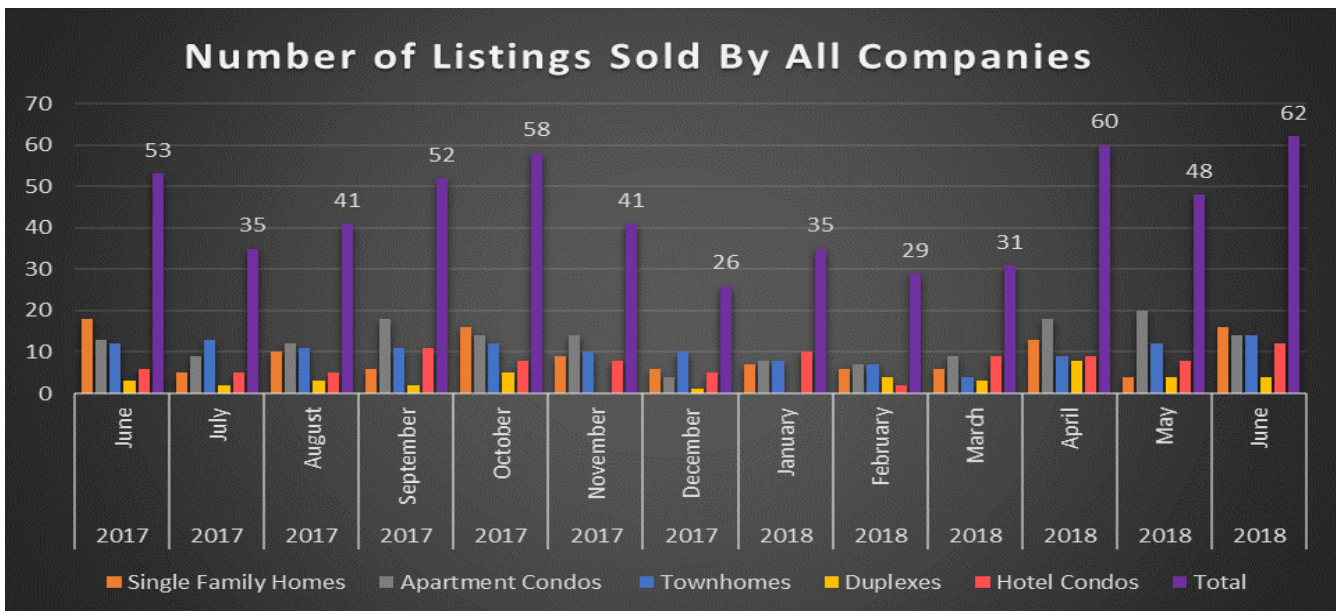
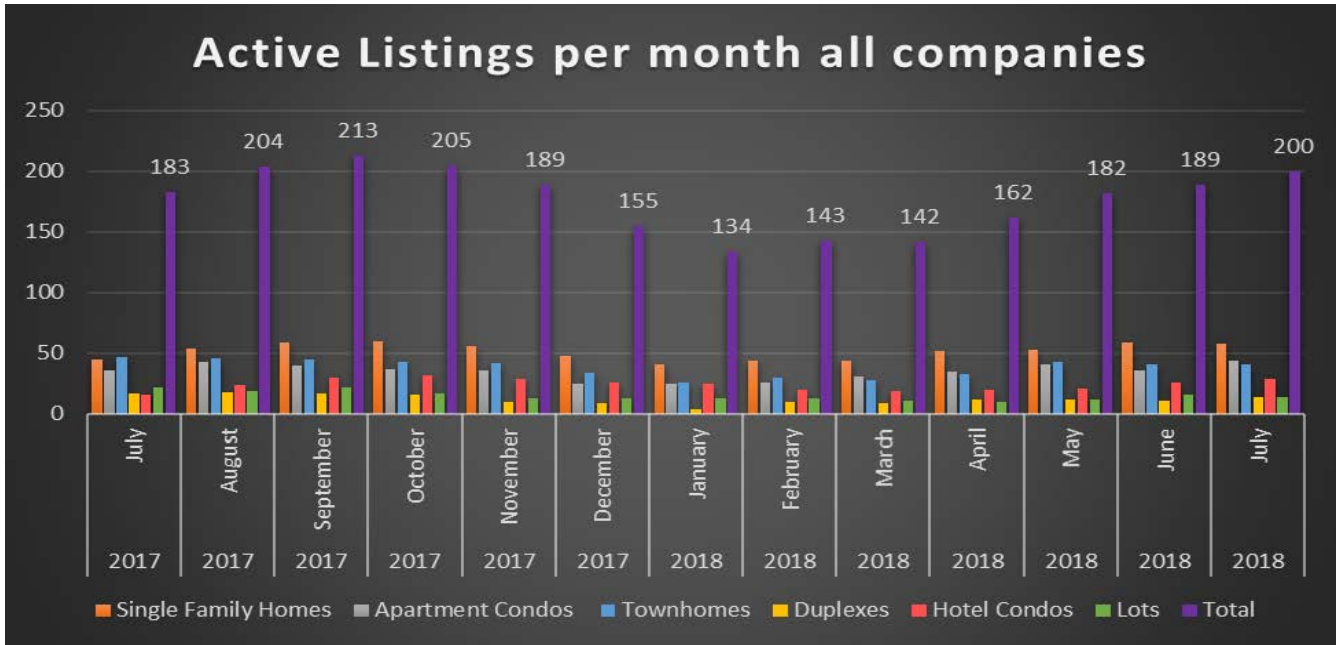
The summer is here and the Bow Valley is very busy with many tourists from close by as well as the United States and abroad. Speaking with many of the local hotels, restaurants and retailers this year is looking phenomenal! Canmore once again had a fantastic day for Canada Day including the parade, fireworks and many other events. I was out for a couple trail runs and was excited to run into a few bears, be aware and bring your camera out on the trails!

The Real Estate market has been very strong and in many market segments we are in a Sellers market while the higher price ranges are more of a balanced market. Our listing inventory has trended upwards as per usual through the first half of the year. The second quarter and number of sales rose 77% from the first quarter which we would typically see 20-25% increases.

The average prices over the first quarter stayed very consistent in all segments with the only exceptions being the significant increased in hotel condos and duplexes at 20% and 21% respectively however keep in mind the sample size is smaller so they can fluctuate more than the other segments.

With the increase in activity we are seeing some sellers start to push prices a little with some being successful and others staying on the market or having to come down in price. We would love to help if you are considering buying or selling a Canmore home, give us a call today

MONTHLY MARKET STATISTICS



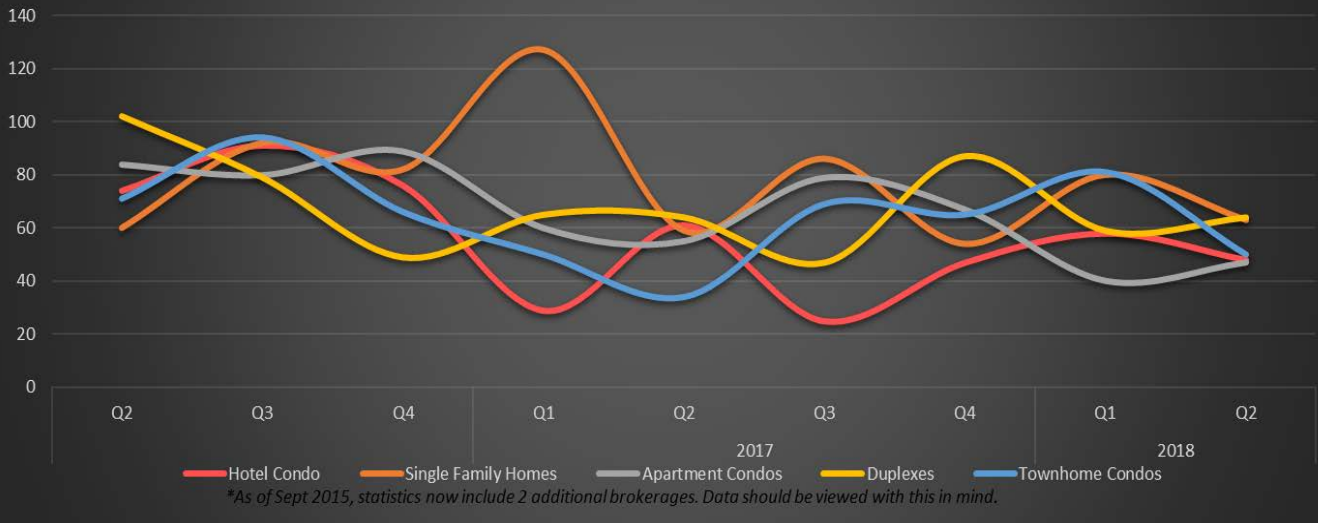
Average Sale Prices of Listings Sold by All Companies



Median Sale Price - Monthly

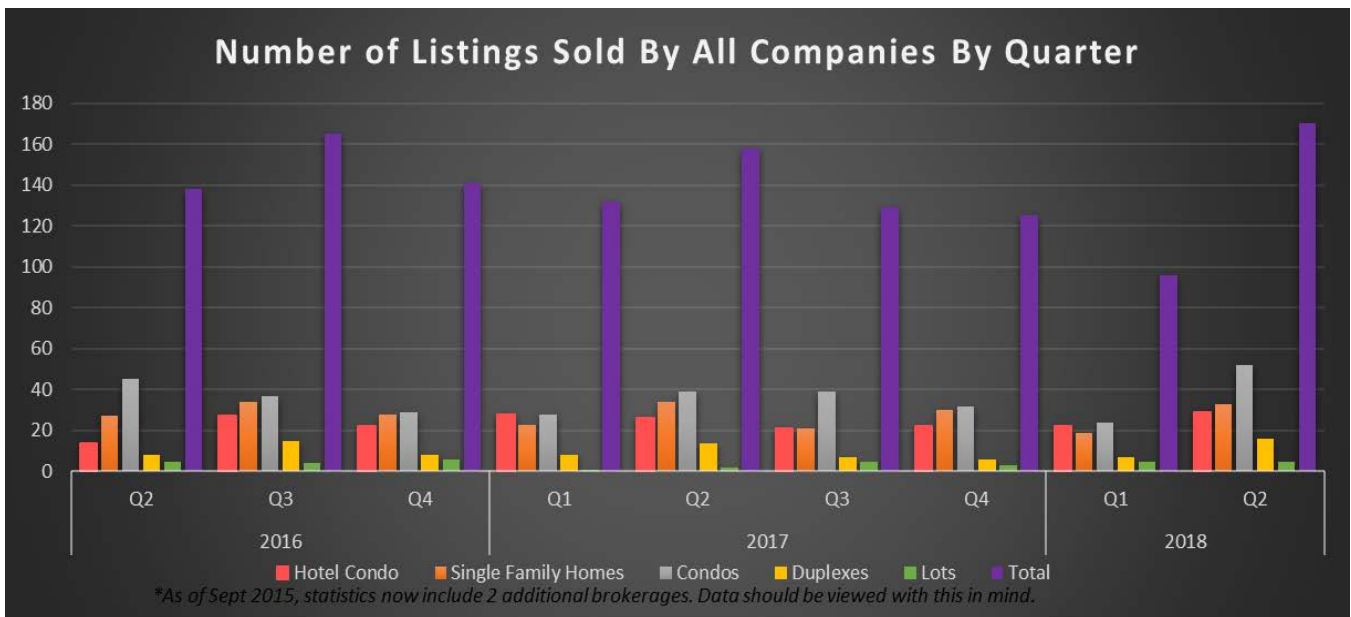
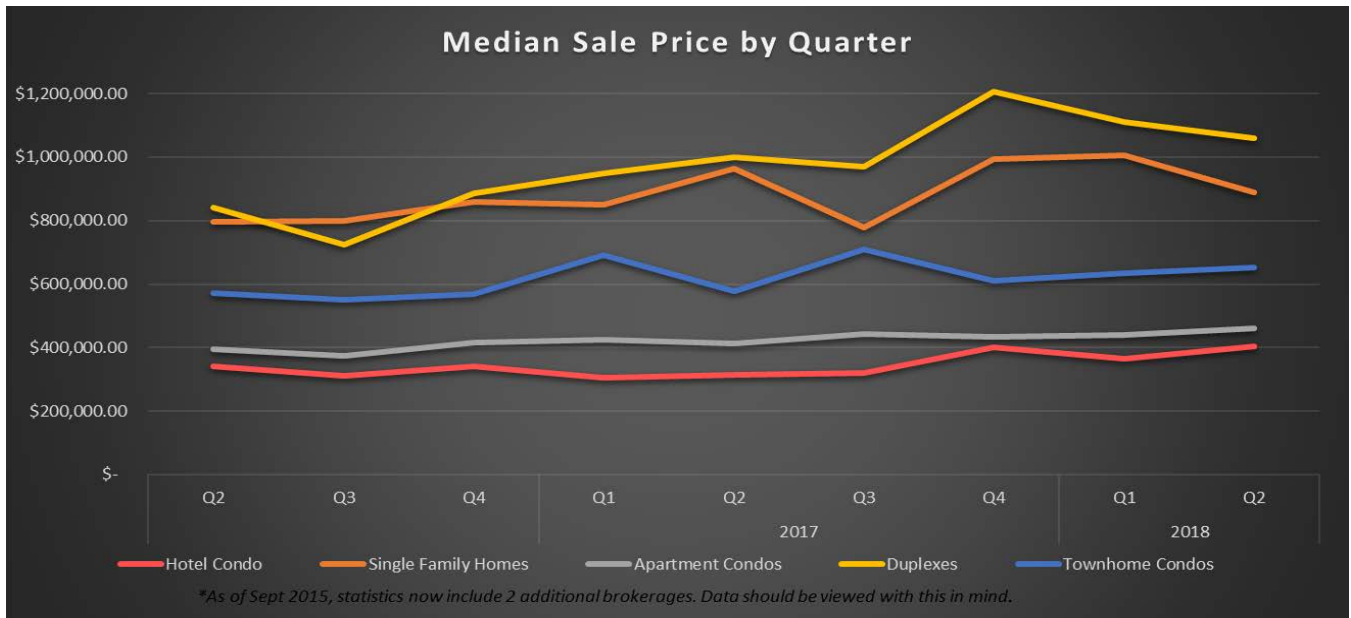


Average Days on Market (Sold Properties) By all Companies - Quarterly



Average Sale Price By Quarter*





Includes all listings in Canmore, Harvie Heights, Lac Des Arcs, and Exshaw Average price and median price information can be useful in establishing trends over time, but does not indicate actual prices in areas with widely divergent properties or differentials between geographical areas

What's Happening in Canmore

HISTORICAL MINE TOUR WITH GERRY STEPHENSON

LOCATION: CANMORE MUSEUM & GEOSCIENCE CENTRE: 902 7TH AVE, CANMORE

JUNE 30, 2018 - SEPTEMBER 1, 2018

10:30AM - 3:00PM



This is the Canmore Museum's most popular perennial experience, led by renowned local storyteller and historian, Gerry Stephenson. Take a guided summer stroll through Canmore's coal mining past. Former head mine engineer Gerry Stephenson will tour guests to No. 1 and No. 2 mines (Canmore's most productive) and reclaimed former strip mine – Quarry Lake. The tour will shed light on the life of a coal miner, the challenges of coal mining in Canmore, and how Gerry has used up 4 of his 9 lives. Registration is required as these tours sell out! Register by calling the museum directly.

DATES: August 4, September 1

Canmore Folk Music Festival - August 4, 5, 6, 2018



CANMORE FOLK MUSIC Festival

AUGUST 4TH - 6TH 2018

Buffy Sainte-Marie • Carlos Del Junco and The Blues Mongrels • Cassie and Maggie • Coco Love Alcorn • Gunning & Cormier
Joey Landreth • Jon and Roy • Jon Brooks • Les Poules à Colin • Lindi Ortega • Nick Waterhouse • Ruthie Foster
Scott Cook & the Second Chances • Shakura S'Aida • Steve Poltz • Suzie Vinnick • The Mammals • The Stray Birds • Son De Maple
School of Song: • Maddie Storvold • Benjamin Williams • Travis Matthews • Ian St. Arnaud • Dana Wylie • Mark Times
Elk Run & Riot • hummingbird • Lea McCroy • Olivia Tupper • Northern Quarter • The Treble Makers • Kyle Pullan • Trundled

The Canmore Folk Music Festival is a community that has come together since 1978 to celebrate music, community & our stunning backdrop. Every year Artists, volunteers, and guests from all over the world come together to share an experience that cannot be recreated anywhere else.

Over the Heritage Day long weekend in August Canmore's Centennial Park becomes the heart of a community, a heart that beats with 30 or more artists on four stages, fueled by unique food vendors, and inspired by talented Artisans. In addition to the classics the Canmore Folk Music Festival Family Area offers a range of activities from children's musicians to hula hooping and everything in between.

Take a collection of phenomenal artists and put them together in front of one of the most beautiful backdrops in Canada and listen to the unique kind of magic that can only be found in Canmore. Come be part of it.

The Hawker-Betts Real Estate Team



Brad Hawker
Broker

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